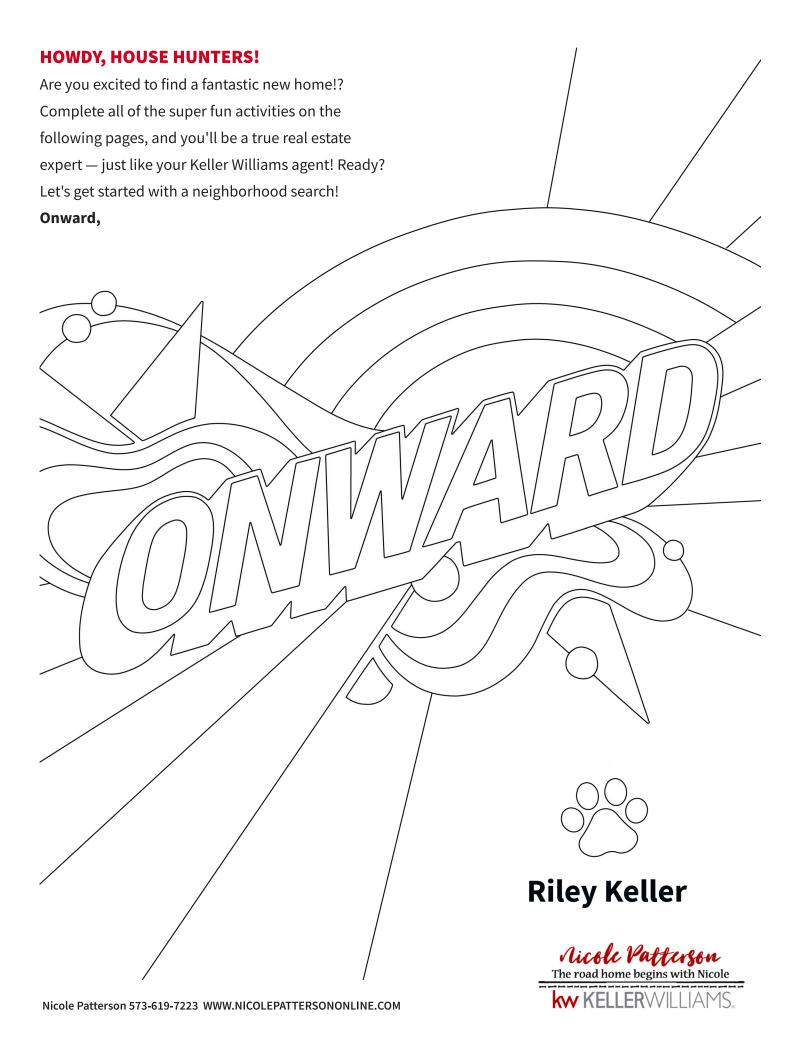
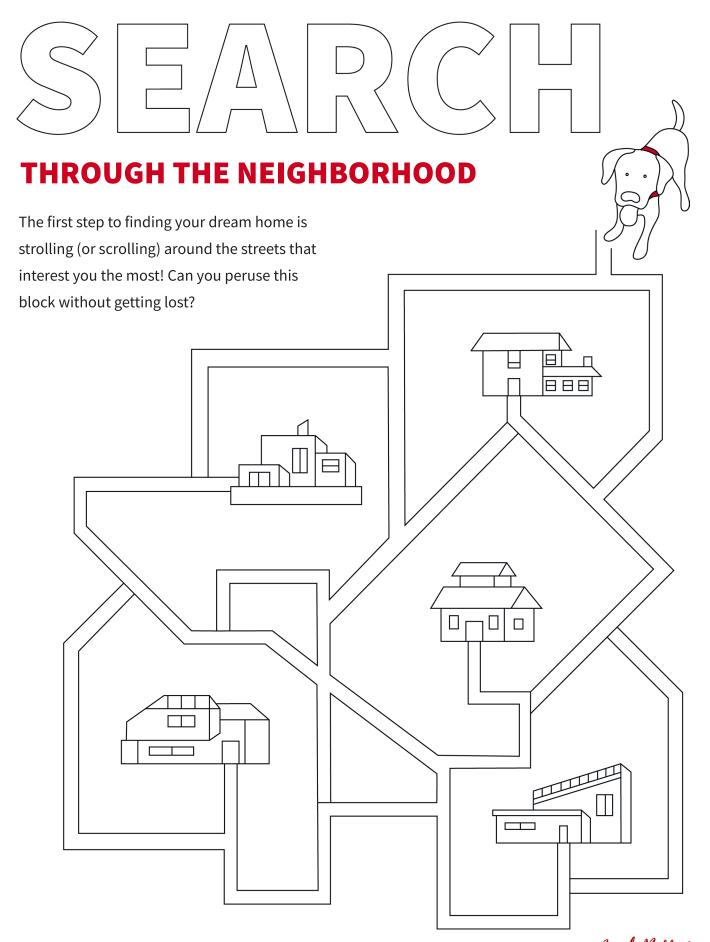


A KELLER WILLIAMS ACTIVITY BOOK







THE PROPERTIES



answers: chimney, second floor window, roof ledge, door, transom window, first floor window, tree, dog house.



CHECK OUT THE



HOUSE

If you want to know what a house is all about, always remember, it's what's inside that counts. Take a look and see if you can tally all the amenities inside this dwelling.



How many of the following things do you see?

Stories _____ Cars ____ Shelves ____

Bedrooms _____ Stairs ____ TVs ____

Bathrooms ____ Plants ____

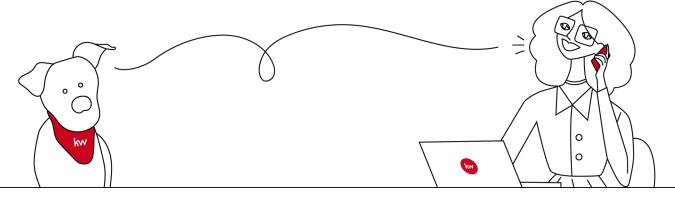


GET DOWN TO BUSINESS WITH AN AGENT

The real estate industry requires an extra special vocabulary. See if you can find these super-specific terms Keller Williams professionals commonly speak.

LOAN
EQUITY
AMORTIZATION
CONTINGENCIES
MORTGAGE
FIDUCIARY
CLOSING
ESCROW
LISTING
OFFER
PRINCIPAL
APPRAISAL
COLD

X Y X S G H F KAEUIAW D M I O X K Q T G U N Μ W J D С B L F IFAF U I A Y B R D ZWLYEAA T H R L X G W O P A E Q UITYD GNHIWLTR S L S H E S Q 0 С Ζ Z U G W Z ΝQ 0 J CLWRAF R A C C K B A D Ρ Η Q \mathbf{E} O N T INGENC S L L P V A A Z D T F V Y M



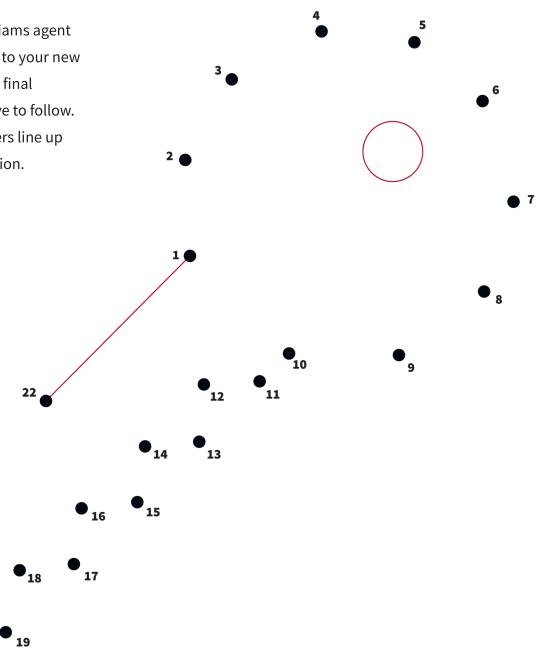
ALL THE DOTS

Before your Keller Williams agent can hand you the keys to your new abode, there are some final financial steps you have to follow.

Make sure your numbers line up and finish the transaction.

21 (

20







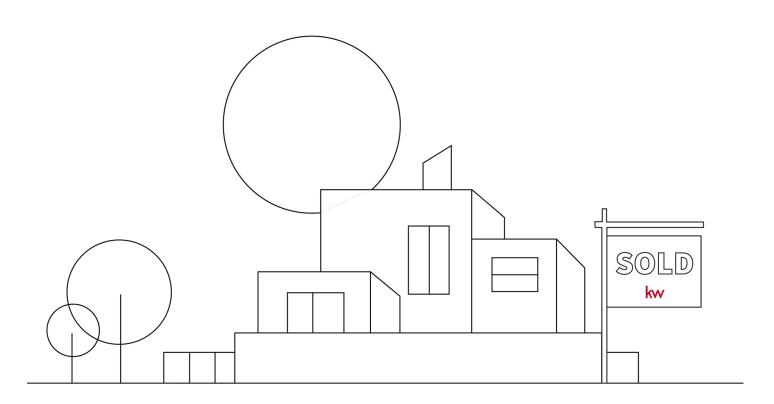
MAKE YOUR



YOUR OWN

Now that you've made it through the home buying process, the property is yours to do as you wish!

Perhaps you should start by coloring it?

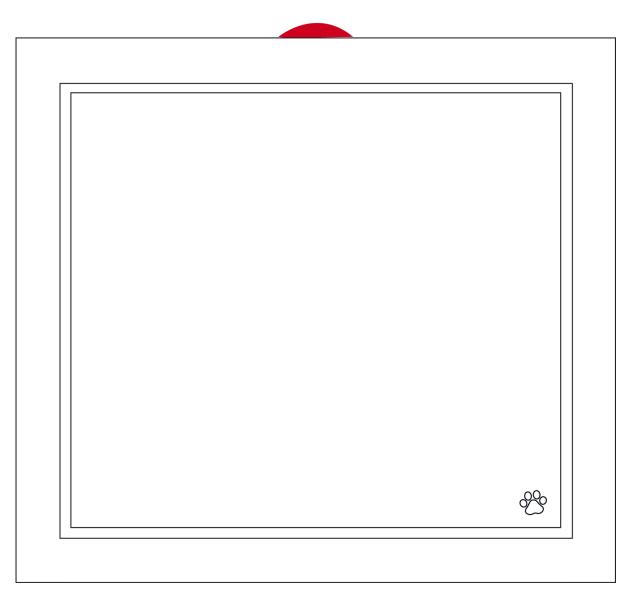




NEVER FORGET YOUR FORMER RESIDENCE

You're all set for the big move, but before you do, draw your current home so you can remember it for all eternity.







HEY PARENTS!

Did your kid(s) have fun? Then maybe it's time for you to try the grownup version.

